OCCHIPINTI

Studio Legale

ITALY | SAUDI ARABIA | KUWAIT

A family story, a global and futuristic vision

The Firm has a **well-established international presence**, with a dedicated office in Kuwait that has been active for over nine years. This allows us to provide strategic and integrated legal services throughout the Middle East region.

We support businesses in **international expansion**, **legal risk management** and regulatory compliance through an approach that blends a deep understanding of global complexity with the ambition to anticipate future challenges and contribute to our clients' success.

Our combination of **legal precision**, **strategic vision** and **global awareness** enables us to stand alongside our clients as trusted legal partners, safeguarding their interests and fostering the sustainable growth of their businesses.

Legal Expertise

We support companies and multinationals in the management of highly strategic and legal operations, with particular attention to the cross-border dimension. In particular, we offer:

- legal consultancy in **internationalization processes**
- **structuring of cross-border transactions**
- implementation of regulatory compliance and corporate governance models
- support in joint venture operations, mergers and acquisitions (M&A)
- writing and negotiating international commercial contracts
- assistance in highly complex disputes, including international ones

Studio Occhipinti

International legal boutique

The **law firm Occhipinti & Associati** was founded over fifty years ago by Avvocato Mario Occhipinti.

With over five decades of legal excellence, the Firm has built a solid reputation for reliability, integrity, and results across all areas of Italian law. Thanks to **a trusted network of academic and professional partners**, including renowned university professors and top-tier consulting firms, it provides comprehensive, multidisciplinary legal solutions of the highest standard.

Over the years, the Firm has assisted **more than 1,200 clients**, handling **over 3,000 legal proceedings and advisory mandates across a wide range of sectors**, including infrastructure, energy, transportation, real estate, and technology.

They have trusted us, and still do:

PUBLIC & PRIVATE ENTITIES

EMPLOYERS ASSOCIATIONS

RESEARCH INSTITUTES & UNIVERSITIES

CHAMBERS OF COMMERCE

ASSOCIATIONS & ONLUS

INTERNATIONAL HOLDINGS

“We are more than just legal advisors. We are strategic partners committed to our clients’ long-term success.”

Our skills

The Firm operates in complex legal contexts, offering qualified assistance in the following areas:

CIVIL LAW

The Firm provides legal advice and assistance across all major areas of civil law, including contractual obligations, tort liability, property rights, ownership, inheritance, leases, donations, and litigation.
Our approach is interdisciplinary, offering a comprehensive perspective that enables integrated, effective, and client-aligned solutions.

INTERNATIONAL LAW (public and private)

Assistance to foreign businesses and institutions operating in Italy, as well as to Italian entities active abroad.
The Firm supports clients in choosing the applicable law, recognizing foreign judgments, resolving jurisdictional conflicts, and negotiating international agreements—acting as a strategic legal partner in global markets.

INSOLVENCY AND RESTRUCTURING

Legal support in insolvency proceedings, liquidations, recovery plans, and assessments of corporate officers' liability.
The Firm assists both distressed companies and creditors or investors, including in the acquisition of assets from entities in crisis.

CORPORATE AND COMMERCIAL LAW

Comprehensive corporate law advice, from company formation to governance, including the drafting of articles of association and shareholder agreements. Support in extraordinary transactions, M&A, private equity, venture capital, and the negotiation of national and international commercial contracts.

INVESTMENTS & DUE DILIGENCE

Legal planning and structuring of investments in Italy and abroad. The Firm assists clients in legal due diligence, the definition of corporate vehicles, and regulatory compliance, including in regulated sectors or areas with high operational complexity.

INTERNATIONAL COMMERCIAL LAW

We support businesses in the preparation and management of transnational contracts, including sales, distribution, agency, and licensing agreements. We provide advice on the application of key international conventions (CISG) and legal assistance in foreign trade matters, including customs issues, Incoterms, and sector-specific regulations.

ADMINISTRATIVE AND PUBLIC LAW

Representation of private operators and institutions in proceedings before the Italian Public Administration. Assistance in public procurement, permits, urban planning, concessions, and administrative litigation, including disputes before the Regional Administrative Courts (TAR) and the Council of State.

INTERNATIONAL ARBITRATION

Consulting and defense in international arbitration proceedings (ICC, LCIA, ICSID, UNCITRAL). The Firm handles the drafting of arbitration clauses, the enforcement of awards, and pre-litigation assistance in complex contexts, including investments and infrastructure.

LITIGATION AND DISPUTE RESOLUTION

Management of civil, commercial, and administrative disputes before all Italian jurisdictions. Assistance in contractual, corporate, real estate matters, and cross-border disputes, including enforcement actions and debt collection.

MEDIATION & ADR

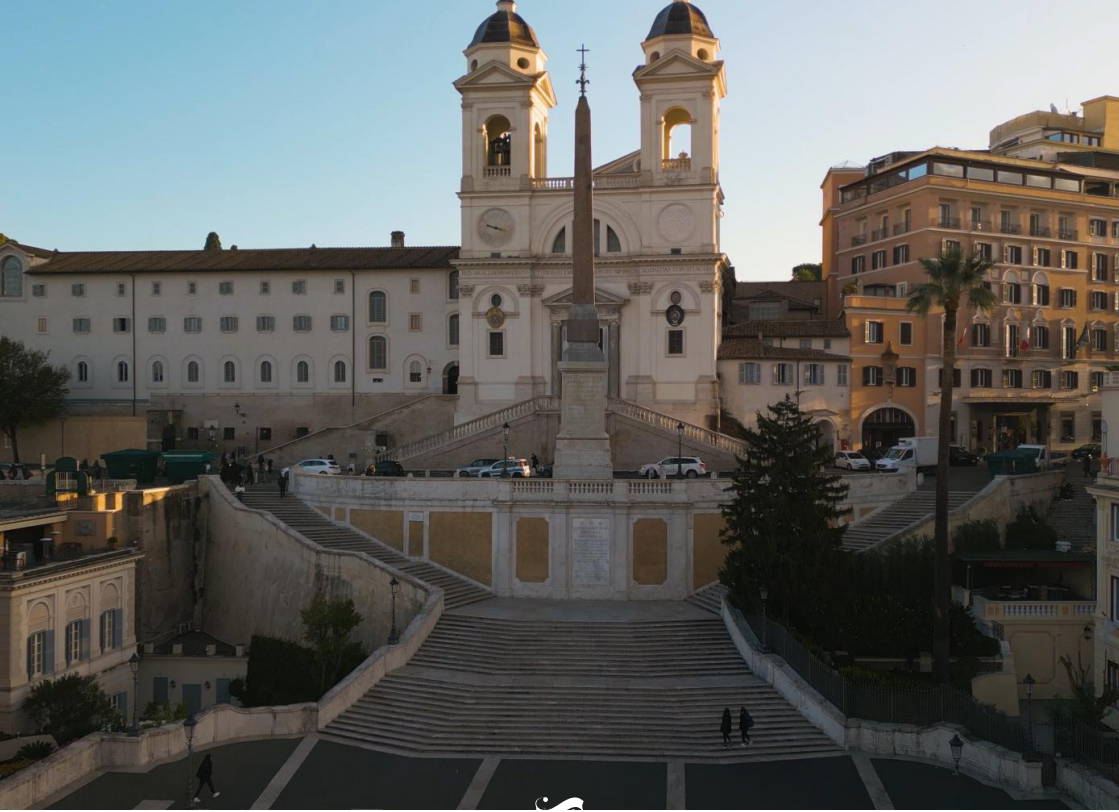
Support in civil and commercial mediations, assisted negotiations, and alternative dispute resolution under Italian law. Particular expertise in international contexts, inheritance matters, and long-term commercial relationships.

LEGAL SERVICES IN RIYADH AND THE GULF

With an operational presence in Kuwait for over nine years, and, since 2024, also in Riyadh, the Firm assists Italian businesses and Gulf investors in contract law, acquisitions, public procurement, and bilateral corporate transactions. Continuous legal support in strategic partnerships.

INDUSTRIAL SECTORS SERVED

Vertical expertise in strategic sectors: energy and infrastructure, technology and innovation, real estate and hospitality, healthcare and life sciences. The Firm offers tailored legal assistance for regulated and highly specialized projects.



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